



Your Distribution Partner in Lithuania & the Baltics

Professional Tools · Garden Equipment · Robotics

ABOUT US

TERONIS is an established Lithuanian company operating since 1994, specialising in professional tools, garden equipment, robotics and technical solutions.

We combine retail, e-commerce, B2B sales and in-house technical service to provide partners with a complete route to market.

We go beyond selling products - we build brands through sales, marketing, technical expertise and long-term customer relationships.



30+ YEARS
of market experience



~€10M
annual turnover



MULTI-CHANNEL SALES
Retail · E-commerce · B2B



OWN TECHNICAL SERVICE
Warranty · Repairs · Spare Parts



VILNIUS, LITHUANIA
Strong local market presence with potential for further Baltic development

MARKET ACCESS

Established customer base across professional users, businesses and private customers.

GARDEN & ROBOTICS

Strong experience in robotic lawn mowers, garden machinery, and solutions for maintaining larger territories.

TECHNICAL SERVICE

Own service capabilities for warranty and post-warranty repairs, diagnostics, spare parts and technical support.

BRAND DEVELOPMENT

Ability to support manufacturers with local sales, marketing, product introduction and after-sales support.

BRAND EXPERIENCE

Our portfolio includes brands such as: Stiga, Husqvarna, Sunseeker, Segway Navimow, Cedrus, Cub Cadet, Makita, Bosch, DeWalt, Ecovacs & more.

WE ARE LOOKING FOR INNOVATIVE MANUFACTURERS AND PARTNERS

- Autonomous and robotic mowing
- Commercial robotics
- Large-area autonomous solutions
- Fleet management and smart control systems
- Smart garden technologies
- Professional battery-powered equipment
- Innovative landscaping solutions

We are not simply looking to buy products. We seek long-term partnerships to develop brands and markets together.

TERONIS is open to distribution opportunities in **Lithuania and potentially across the Baltics - Lithuania, Latvia and Estonia.**

We are particularly interested in innovative manufacturers seeking a strong local partner for **sales, marketing, technical support and after-sales service.**



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